



APPLICATION FOR SPECIAL EAST COAST ECONOMIC REGION (“ECER”) INCENTIVES AGRICULTURE

1. Type of application (Please tick (✓) where relevant):

A. (1) Investor:

- (i) Deduction equivalent to amount of investment; or
- (ii) Deduction equivalent to amount invested in seed capital and early stage financing

(2) Company undertaking the project:

- (i) Income Tax Exemption (PS); or
- (ii) Income Tax Exemption equivalent to qualifying Capital Expenditure (ITA)
- (iii) Stamp Duty Exemption

B. (1) Collection, Processing, Packaging Centres (“CPPC”) / Collection & Marketing Centres (“CMC”) Activity

(2) Manufacturing License

C. Expatriate Posts

D. Others (please specify)

Please complete the relevant Sections marked (√)

Sections to complete	Investor	Company undertaking the project
Part A: Particulars of Investor	√	Not applicable
Part B: Particulars of Company undertaking	√	√
Part C: Project Details	√	√
Part D: Project Cost & Financing	√	√
Part E: Production	Not applicable	√
Part F: Production Schedule	Not applicable	√
Part G: Market	Not applicable	√
Part H: Product Pricing Details	Not applicable	√
Part I: Manpower	Not applicable	√
Part J: Employment by Income	Not applicable	√
Part K: Details of Expatriate Posts	Not applicable	√
Part L: Stamp Duty	Not applicable	If applicable
Part M: Declaration	√	√

List of documents attached. Please tick (√) in the relevant boxes where applicable

Documents to be submitted	Investor	Company undertaking the project
1) Business Proposal		
2) Company incorporation documents (Form 9 or 13; Form 24, 44 and 49, Memorandum of Association)		
3) A copy of relevant approval(s) obtained from other ministries or governmental agencies (if any)		
4) A copy of license(s) obtained (if any)		
5) Land Status/Approval		
7) Latest financial statements/ Group Annual Report (if any)		
8) Others (please specify)		

Section A: Particulars of Investor

1. (a) Name of investor:

(b) Correspondence address:

Contact person:

Designation:

Telephone no.:

Fax no.:

E-mail:

Website:

2 (a) Has the company been incorporated under the Companies Act, 1965?

Yes

No

If yes, please fill in the following:

(i) Date of incorporation:

(ii) Company registration no.:

(iii) Income tax reference no.:

(iv) Income tax branch office:

If no, please indicate type of business:-

Sole proprietor

Partnership

Others (please specify)

(c) Address of registered office:

Telephone no.:

Fax no.:

E-mail:_____

3. Details of investment

(a) Company financial year end

(b) Date in the financial year the investment is made

(c) Total investment made in the financial year

(d) Time period for total investment in the proposed project

(e) Total investment in the proposed project

(f) Percentage of shareholding in subsidiary company

4. Particulars of Board of Directors

Name and Residential Address	Nationality	% Shares Held in the Company

Section B: Particulars of Company Undertaking the Project

1. (a) Name of subsidiary undertaking the project:

(b) Correspondence address:

Contact person:

Designation:

Telephone no.:

Fax no.:

E-mail:

Website:

2. (a) Has the company been incorporated under the Companies Act, 1965?

Yes

No

If yes, please fill in the following:

(i) Date of incorporation:

(ii) Company registration no.:

(iii) Income tax reference no.:

(iv) Income tax branch office:

3. Particulars of Board of Directors

Name and Residential Address	Nationality	% Shares Held in the Company

Section C: Project Details

1. Project Details

(a)	<input style="width: 80%; height: 20px;" type="checkbox"/>	New Project
(b)	<input style="width: 80%; height: 20px;" type="checkbox"/>	Existing Project: (i) <i>Reinvestment</i> Please specify location and details of existing project:
	<input style="width: 80%; height: 20px;" type="checkbox"/>	(ii) <i>Relocation</i> Please specify location and details of existing project:
	<input style="width: 80%; height: 20px;" type="checkbox"/>	(iii) <i>Expansion</i> Please specify location and details of existing project:

2. Proposed Activities

(a) Type of agriculture project to be undertaken by the company

	Proposed Products / Activities	Proposed Location
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>Crop</i> Specify type:	
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>Livestock</i> Specify type:	
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>Fisheries</i> Specify type:	
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>CPPC* [Please complete Item 3]</i> Specify type:.....	
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>CMC* [Please complete Item 3]</i> Specify type:.....	
<input style="width: 80%; height: 20px;" type="checkbox"/>	<i>Others</i> Specify type:	

3. For CPPC and CMC Only

(a) Type of proposed CPPC* or CMC** activities

		Proposed Location
(a) Collecting	<input type="checkbox"/>	
(b) Bulk Breaking	<input type="checkbox"/>	
(c) Grading	<input type="checkbox"/>	
(d) Processing and packaging	<input type="checkbox"/>	
(e) Preserving	<input type="checkbox"/>	
(f) Delivering	<input type="checkbox"/>	
(g) Marketing	<input type="checkbox"/>	

Notes:

* Collection, Processing, Packaging Centres ("CPPC") is applicable to crops and fisheries projects in ECER

** Collection & Marketing Centres ("CMC") applicable for collection and marketing of livestock in ECER.

4. Proposed date of commencement of project

5. Project Details (Please fill in as applicable)

(a) Size of project location (ha)

(b) Lot no.

(c) District

(d) Town

(e) State

(f) License no. (for deep sea fishing license) and expiry date (please state if the necessary licenses are yet to be obtained)

6. Shareholding structure with following information

Name of Shareholders	Nationality	% Shares Held

7. Please indicate the Government incentive that has been claimed by the investor company/ company undertaking the project / related company within the Group

Company Name	Incentive	Year	Approved Activity

Section D: Project Cost and Financing

(D-I) PROJECT COST						
(D1) Cost of Fixed Assets:						
Item	Existing (..... Years)		Proposed		Total	
(a) Land <i>(specify area in hectares)</i> <i>Clearing and preparation of land</i>	(Hectare)	(RM)	(Hectare)	(RM)	(Hectare)	(RM)
(b) Farm Building <i>(specify location and built-up area in m2)</i> (i) Warehouse (ii) Office (iii) Others (please specify) _____	(m2)	(RM)	(m2)	(RM)	(m2)	(RM)
(c) Infrastructure development (i) Planting of crops / animal farming / aquaculture (ii) Deep sea vessel (iii) Others (please specify) _____						
(d) Plant and machinery (i) Transportation (ii) Farm equipments (iii) Others (please specify) _____						
(e) Other equipment/assets <i>(please specify)</i> _____ -						
Total fixed assets						
(D2) Pre-operational Expenditure						
(D3) Working Capital <i>(Current Assets – Current Liabilities)</i>						
Total Project Cost (C1+C2+C3)						

Rental / Lease

If assets are rented / leased, please indicate the annual cost of rental / lease below:

Item	Existing (..... Years)		Proposed		Total	
	(Hectare)	(RM)	(Hectare)	(RM)	(Hectare)	(RM)
(f) Land <i>(specify area in hectares)</i> <i>Clearing and preparation of land</i>	(Hectare)	(RM)	(Hectare)	(RM)	(Hectare)	(RM)
(g) Farm Building <i>(specify location and built-up area in m2)</i> (iv) Warehouse (v) Office (vi) Others (please specify) _____	(m2)	(RM)	(m2)	(RM)	(m2)	(RM)
(h) Infrastructure development (iv) Planting of crops / animal farming / aquaculture (v) Deep sea vessel (vi) Others (please specify) _____						
(i) Plant and machinery (iv) Transportation (v) Farm equipments (vi) Others (please specify) _____						
(j) Other equipment/assets <i>(please specify)</i> _____						
Total rental / lease						

Note:

* If there is more than one project location, please provide the same information on a separate sheet of paper.

(D-II) FINANCING						
Capital Structure	Existing		Proposed		Total	
(D4) Authorised Capital						
(D5) Shareholders' Fund						
(a) Paid Up Capital						
(i) Malaysian Individuals	(RM)	(%)	(RM)	(%)	(RM)	(%)
• Bumiputera						
• Non-Bumiputera						
(ii) Companies Incorporated in Malaysia						
• (Specify Name of Company)						
• (Specify Name of Company)						
(iii) Foreign Nationals / Companies						
• (Specify Name of Company / Individual)						
• (Nationality / Country of Origin)						
• (Specify Name of Company / Individual)						
• (Nationality / Country of Origin)						
Total RM (i), (ii) and (iii)						
(b) Reserves (excluding capital appreciation)						
Total RM (a) and (b)						
(D6) Funds from holding company for seed capital and / or early stage financing						
(a)						
(b)						
(D7) Loan						
Domestic (RM) <i>(Kindly specify name of financial institution)</i>						

Foreign (RM) <i>(Kindly specify country of origin)</i>			
<i>Sub-Total</i>			
(D8) Other sources (please specify)			
(a)			
(b)			
Total Financing (D5)+(D6)+(D7)+(D8)			
(D9) Facilitation Fund			
(b) UKAS		<input type="checkbox"/>	
(c) TERAJU (for Bumiputera only)		<input type="checkbox"/>	
<i>(please submit the form to UKAS / TERAJU and a copy to ECERDC)</i>			
Malaysian Company Incorporated in Malaysia as indicated in C5 (a)(ii), please provide the equity structure as follows:			
Name	Bumiputera (%)	Non Bumiputera (%)	Foreign (specify country) (%)
(Name of Company)			
(Name of Company)			

Note:

* Seed capital means investment made at the stage of research, assessment and development of an initial concept or prototype

** Early stage means the stage of initiating commercialization of a technology or product, increasing product capacity, product development and marketing

(D-III) BUSINESS SPENDING (BEFORE AND DURING OPERATION)	
<i>(Information is specifically for the proposed project for the purpose of tax incentive throughout the incentive period)</i>	
A. Pre-operational Expenditure (Examples: feasibility study, market research or survey)	
<i>Note : *Pre-operational refers to expenditures incurred prior to the commencement of operations.</i>	
<i>**May refer to Section C under pre-operational the total value (RM)</i>	
Value (RM)	Percentage of local spending** (%)

B. Operational Expenditure

No	Type of Expenditure	Value (RM)				
		Year 1	Year 2	Year 3	Year 4	Year 5
i.	Transportation services					
ii	Banking services					
iii	Insurance services					
iv	Legal services					
v	Information & Communication Technology (ICT) services					
vi	Salary and wages					
vii	Others (such as rental, utilities, sales & marketing other professional services) Please specify: (i) (ii) (iii)					
	Total					
	Percentage of local spending (%)					

Note:

1. *Local spending* – Payment made by company (applicant) for utilising services provided by resident companies and bodies of persons.
2. *Local Supplier* – Sole proprietorship, partnership and locally incorporated company or by foreign company registered under the Companies Act 1965/Companies Act 2016
3. *Operating expenditure* **represent daily expenses** to run a business and not directly associated with production. The expenditure **exclude** the cost of production or cost of goods sold such as direct labour, direct materials, rent of production facilities, depreciation of production equipment and facilities, maintenance and repair of production equipment and facilities, utility cost for production facilities, interest expenses etc.

If services as listed in the table have to be imported, please provide the country of origin, percentage imported and reason.

No.	Type of imported services	Country of origin	Percentage of import (%)	Reasons for utilisation of imported services
(i)	Transportation services			
(ii)	Banking services			
(iii)	Insurance services			
(iv)	Legal services			
(v)	Information & Communication Technology (ICT) services			

Note:

Import - Payment made by company (applicant) for utilising services provided by non-resident in the country and/or abroad

Section E: Production

Please complete where applicable.

- Brief description of the agriculture project and method of production. For CPPC/CMC project, describe the value chain. For ease of reference, please provide using flow chart.
- From the project description in item (1), provide details on emission of pollutants
 - From the project description in item (1), please provide details on emission of pollutants.

Point of emission	Type of pollutants	Quantity

3. Sources of Technical Know-How

Name and address of supplier	Years of experience	Relationship with applicant (e.g. machinery supplier, parent company/associate company)

4. Main Machinery And Equipment Including Pollution Control Equipment

Description	Type*	Unit	Function	Country of origin	Cost (RM)

Note:
 * Indicate:
 R - robotic machinery A - automatic machinery S - semi-automatic machinery

5. Main Raw Materials, Inputs And Components

Raw materials and inputs	Quantity* per annum	Value per annum (RM)	Source			
			Local producer		Import	
			% of value	Name and address	% of value	Country of origin

6. Source of Services

Type of services	Value per annum (RM)	Local supplier (Please indicate value % and name and address)	Imports (Please indicate value % and country of origin)

7. Entrepreneurial opportunities

Please provide potential entrepreneurial opportunities the company would be able to contribute to ECER:

	Service Providers	(✓)
1.	Architecture firm	
2.	Construction company	
3.	Food & catering services	
4.	Land surveyor company	
5.	Health & medical supplies	
6.	CPPC company (e.g. processing & packaging)	
7.	Entertainment company	
8.	Child care services	
9.	Hotel/ homestay	
10.	Business Services Agency (Company Secretary)	
11.	Legal, Tax, Accounting & Audit firm	
12.	Warehousing and Logistic	
13.	Security services	
14.	Gardening and landscaping	

	Suppliers	(✓)
1.	Construction suppliers (e.g. cements, concretes etc)	
2.	Contract farmers	
3.	satellite farmers	
4.	Logistic company (e.g. lorries, tractors etc)	
5.	Basic necessities shop (e.g. grocery, clothing, shoes etc)	
6.	Raw Material (seeds, fertilizer, etc)	

8. Collaboration with Local Universities / Research Institutes / Companies (If any)

Please indicate if your company plans to collaborate with Local Universities / Research Institutes / Companies	Yes / No
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No.	Name of Universities / Research Institutes / Companies	Type of Collaboration
1.		
2.		
3.		

Section F: Production Schedule

Year	Produce 1 : _____ Yield per hectare per annum: _____		Produce 2 : _____ Yield per hectare per annum: _____	
	Quantity**	Ex-farm value (RM)	Quantity**	Ex-farm value (RM)
Year 1				
Year 2				
Year 3				
Year 4				
Year 5				
Year ____				
Year ____				
Year ____				

Note:

** Units as specified in the "Malaysian Trade Classification and Customs Duties Order"

Section G: Market

Products/activities	% of market			<u>Principal consumers/Destination</u>
	Year 1	Year 2	Year 3	
<u>For own consumption</u>				
<u>For domestic market</u>				

<u>For export market</u>				<u>Destination</u>
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Section H: Product Pricing Details

Item	% of ex-farm price for each produce*		
	Produce 1	Produce 2	Produce 3
(a) Cost of imported raw materials/inputs			
(b) Cost of local raw materials/inputs			
(c) Cost of energy and fuel			
(d) Cost of labour			
(e) Depreciation			
(f) Interest payments, indirect taxes, quit rent & etc.			
(g) Administrative and marketing costs			
(h) Cost of technology (including royalty, management services and other related costs)			
(i) Profit			
Total	100%	100%	100%

Note:

* If there are more produce/products, please provide the same information on a separate sheet of paper

Section I: Manpower

Please fill in where relevant.

Please note that the information is required to enable the government to undertake the appropriate manpower planning to meet the specific manpower needs of companies proposing to establish projects in Malaysia.

Category	Full-time employment						
	Malaysian			Foreign national			Total
	Degree	Diploma/ Certificate	Others	Degree	Diploma/ Certificate	Others	
1. Managerial staff with							
(a) Technical qualifications							
(ii) Electrical & Electronics Engineering							
(iii) Mechanical Engineering							
(iii) Chemical Engineering							
(iv) Others (Please specify): _____							
(b) Science qualifications							
(i) Chemistry							
(ii) Physics							
(iii) Biotechnology / Microbiology							
(v) Pharmacy							
(vi) Computer Science							
(vii) Others (Please specify): _____							
(c) Other qualifications / experience (e.g. economics, marketing, finance & accounting. Please specify): _____							
2. Technical and supervisory staff with							
(a) Technical qualifications							
(i) Electrical & Electronics Engineering							

Category	Full-time employment						
	Malaysian			Foreign national			Total
	Degree	Diploma/ Certificate	Others	Degree	Diploma/ Certificate	Others	
(ii) Mechanical Engineering							
(iii) Chemical Engineering							
(iv) Others (Please specify): _____							
3. (a) Sales and clerical							
(b) Other general workers							
4. Machine operators and assemblers**							
5. Farm workers***							

Note:

** *Machine operators and assemblers are those involved in the production/assembly line who receive mainly on the job training for a period between 3 to 6 months, e.g. production operators.*

*** *Farm workers are those involved as agricultural farmhands and labourers who perform a variety*

Percentage of science and technical staff having degrees or diplomas with a minimum of 5 years' experience (of the total workforce)	_____ %
Number of Staff with Post Graduate (ie. Masters/PhD etc) qualifications	
In addition to the full-time employees as mentioned in the above tables, please provide the number of workers which are outsourced (not under the company's payroll) :	Foreign: _____ Local: _____

ECER Talent Enhancement Program (ETEP)

ECER Talent Enhancement Program (ETEP) is a human capital development initiative to ensure adequate manpower that matches the industry's requirements in the East Coast region. The Programme entails forming strategic collaboration between the Government of Malaysia via ECERDC, investors in ECER to train Malaysian graduates from various disciplines to ensure that they are employed by the various industries in the East Coast Region

Are you interested to participate in ECER's Talent Enhancement Programme?

Yes / No

	Number of Persons Employed by Average Monthly Salary* (RM)							
	RM1,100-RM2,999		RM3,000-RM4,999		RM5,000-RM9,999		RM10,000 and above	
	Malaysian	Foreign National	Malaysian	Foreign National	Malaysian	Foreign National	Malaysian	Foreign National
7. Farm workers***								
Total								

Note:

** Machine operators and assemblers are those involved in the production/assembly line who receive mainly on the job training for a period between 3 to 6 months, e.g. production operators.

*** Farm workers are those involved as agricultural farmhands and labourers who perform a variety of simple farming tasks

Section K: Details of Expatriate Posts

Please complete this section if the applicant is applying for expatriate posts. Please exclude the expatriate posts that have been directly applied for to the Immigration Department or any other department.

1. New/additional posts applied for:

Designation*	Type of post (key/term post)	Number	Duration (Years)

Note:

* Please list according to priority

For each expatriate post applied for, please submit the following details:	
(i)	Job function
(ii)	Minimum academic/professional qualification required
(iii)	Minimum period of experience required
(iv)	Justification for request
(v)	Proposed training scheme for Malaysian personnel to fill the relevant post(s)
(vi)	Organisational chart of the company indicating the positions of all the expatriate post(s)

2. Existing/approved posts (if any)

Designation	Name and Nationality	Duration approved	Date post filled	Expiry Date

For each approved expatriate post, please submit the following details:

(i)	Name of Malaysian who has taken over/will take over the post
(ii)	If the post(s) has not been/will not be filled by Malaysian(s), please state the reason(s) and plans for the post(s)
(iii)	Organisational chart of the company indicating the positions of all the expatriate post(s)

Section L: Stamp Duty

1.	Parties involve in transaction	First Party: _____ Second Party: _____
2.	Purpose of transaction	(a) Transfer of real property <input type="checkbox"/> (b) Lease of land <input type="checkbox"/> (c) Lease of building <input type="checkbox"/>
3.	Estimated amount of the transaction	RM _____
4.	Estimated stamp duty to be paid	RM _____
5.	Type of instrument	_____
6.	Date of the instrument	_____

Section M: Declaration

1. I hereby confirm that the Application Form has been prepared based on true information and knowledge, and that no material fact or information has been concealed or omitted in this Application Form.
2. I shall indemnify and hold harmless ECERDC, as well as its officers, employees and agents, against all claim, damages, loss and expense, in relation to or arising out of breach of paragraph (1) above.
3. I understand that the detailed content of the form will be treated as private and confidential. Notwithstanding that, I hereby agree to any disclosure of the content of this application which ECERDC might make to relevant Government bodies or agencies, firms, or consultants acting in a professional capacity for and on behalf of ECERDC.
4. I understand that ECERDC is committed to maintain the integrity of this incentive program. Therefore, the application will be rejected in the event that ECERDC finds any information provided is untrue or false.

I, _____, hereby declare that to the best of my knowledge, the particulars furnished in this application are true.

(Name)

(Designation)

(Company Stamp)

(Date)

Signature of CEO / MD / GM:

(Name)

(Designation)

(Company Stamp)

(Date)

Please submit the completed form and supporting documents.